

# NILO

SPA DESIGN



## Nilo

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**Elena Maletti, CEO and Roberto Vingelli, Global Commercial Director.**

### Background

Established in 1986, Nilo Spa Design is the wellness and beauty division of the family owned Maletti Group, which has been producing salon equipment and furniture for more than 80 years in northern Italy. For over 30 years, Nilo has been at the forefront of the design and production of wellness and spa furniture, and today has a state-of-the-art 4,000sq m showroom at our 60,000sq m head office in Scandiano, near Milan.

### Main products and services

Our 80 year-experience means we truly understand the needs of the customer, and we work to meet their needs in an ecological and environmentally conscientious way.

**Experience:** We've worked with everyone from major contractors to independent spa owners. Our aim is always to help you to realise your project to the best of its possibilities as easily as possible. To this end we offer a full range of products and services, all created to enhance the spa and beauty treatment experience.

**Services:** The Nilo team offers a full range of support services; we can advise you on finance, help you build a business plan and help you best utilise your space and options with a dedicated interior planning service. Plus as a global supplier, we have



**Nilo offers a full range of spa equipment**

experience in import/export procedures, shipping logistics and customs clearance.

**Products:** Our full range of beauty salon and spa equipment includes multifunctional chairs and beds with motorised features, thermic and memory foams, water and light features. We also have an extensive range of stools, trolleys, cabinets, as well as electrical equipment, sterilisers, accessories and decorative items. Our upholsteries are fire retardant and oil resistant, and our furniture is always sturdy, safe and practical.

### USPs

Nilo combines practical and aesthetic design with quality materials, and allows you to customise your products with personalised colour and finishes. We create spa furniture

collections that are designed to reflect a mood that will work in harmony with various wellbeing concepts, so you can equip fully themed rooms that mirror individual zones or the entire interior concept. We even offer the services of qualified architects and spa consultants to create custom-made products.

### Top clients

JW Marriot, India; MSC Crociere Cruise Ships; Bristol Hotel, Paris; George V, Paris; Kempinski Hotel, Dubai; Sofitel Hanoi; Four Season Maldives; Mandarin Oriental Bangkok; The Connaught Hotel, London.

### Where in the world?

We supply to practically every country.

### Future plans

We'll continue to create more environmentally friendly products using eco-conscious production methods. We'll carry on exploring new and sustainable materials and develop furniture that enhances the spa experience. We'll use technology, scientific research and collaborations with designers to stay focused on global trends.

### Who's who?

Elena Maletti - CEO

Roberto Vingelli - Global Commercial Director